



Are you future-proof ready?

Supply Chain Compliance & Global Trade Management Workshop

Napoli, Thursday 14 Nov, 09:00 – 11:30



International relations, rules and regulations are always evolving and today we notice the effects of these shifts faster than ever. The question is; Are we “Future Proof” ready ?

We debate @ F&L, with companies involved in international trade as well as experts from the field of Trade Management Automation, their global trade programs, regulatory changes and the latest technology, allowing to innovate, simplify and anticipate ahead of the curve.

We discuss efforts versus benefits:

- Compliance should never become a roadblock, but should instead be a guideline taking businesses in the right directions
- A digital Supply Chain will enable you to manage global risk; improve agility, speed and quality, reduce costs and improve margins, if and when done correctly
- A Global Trade Management Solution is like an Insurance Policy; not having it creates an enormous exposure and liability for the Company & Brand



What about your own business?

How can you be sure there are no Compliance gaps in your Trade processes ?

During our workshop we discuss several topics and issues which might confirm you are in control or...make you wonder how to approach them...

- *TM is just something we do because we have to...*
 - Is Trade Management seen as a strategic asset offering business value for both business and customers in your business ?
- *I have outsourced TM to my 3PL...so no issue...*
 - Outsourcing execution does not remove the accountability. Are you in “control” ?
- *My deliveries are “blocked by customs” for days*
 - Can Business Rule driven pro-active Compliance Management reduce my lead-times ?
- *The Authorities are getting smarter (and more digital) every day*
 - Do I need to build a knowledge database, including data management and capabilities in my organization myself ?
- *Block Chain; What’s that ? 3D printing, how will that impact GTM ?*
 - Will new technologies like Block Chain, 3D Printing and Digitalization create a major disruption in Trade Compliance processes ?



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F&L Napoli: Trade Compliance Workshop

Listen, debate and re-assess the best trade compliance model for your business

- **Presentation: Trends in customs and trade compliance; what's next?** Peter Bulters, CEO & Founder of CATTs
- **Presentation: Air France KLM Empower SC Transformation: The Trade Compliance Case** Bart Jongen, Supply Chain Transformation Lead, Air France KLM
- **Debate: Trade compliance: Where do vision and reality collide?** Al Cooke, Dominique Kleinsman & Peter Bulters engage in debate with participants, facilitated by Miroslav and Bart

To prepare you could think about:

1. How do you ensure you have sufficient compliance control and quality in your processes to be future-proof?
2. Do you have a compliance control tower vision and automation approach to identify and mitigate compliance, security, financial risks?
3. Do you have internal compliance expertise or do you outsource to service providers? How is accountability organized in the second case?



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